MERU AGRO-TOURS & CONSULTANTS CO. LTD

Deals in: Agro Seeds, Agrochemicals, Fertilizers and Agricultural Equipments.

M/S Meru Agro-Tours & Consultants Co. Ltd (MATCC) is a local private company based in Arusha that specializes in Agricultural inputs business. The company deals with multiplication and distribution of agro seeds; importation and distribution of agrochemicals and provision of technical advisory services on farm input use and management. In addition, the company conducts agricultural research in collaboration with national, regional and international research institutes. In its bid to implements its business development strategies the company is looking for self driving candidates to fill the following vacancies.

Job Title	ZONAL MANAGERS (FIVE POSTS): Mwanza, Mbeya, Arusha, Morogoro & Mtwara
Report to	Managing Director
Duties and responsibilities	1. Identify niche markets within their zone and design market strategies and mix for the identified market niches. 2. Carry out administration and liaison activities at the zone level 3. Specifying market requirements for current and future products by conducting market research supported by on-going visits to customers and non-customers 4. In charge and supervisor of seed production within his/her regions. 5. Train and motivate the stockiest sales personnel, plantations, NGO's and Farmers groups on the company products/packages 6. Responsible and in charge of the stocks and warehouses in his/her zone 7. Responsible for establishment of distribution channels in his/her regions. 8. Advice on how to improve company offering in his/her regions. 9. Prepare periodic reports outlining the performance of the schemes 10. In collaboration with the marketing field officers provide the required technical services as per client requirement.
Qualifications/education	1. Holder of diploma/B.Sc. in agriculture, agronomy, horticulture and extensions 2. Valid driving license is an added advantage. 3. Good market knowledge on crop growing cycles and season in Tanzania
Experience	The candidates should have a minimum of 3 years working experience. Experience in Agro-Input Industry is an added advantage
Remuneration	A lucrative package will be offered for the successful candidate commensurate with MATCC scheme of service.

Mode of application

To apply submit your application letter, CV and copies of certificates before 1st of September, 2012 to;

The Managing Director,
Meru Agro-Tours & Consultant,
Esso road, Meru Plaza Building, 1st Floor,
P.O Box 13867
Arusha

OR via Email:
meruagro@yahoo.com
Only Successful candidates will be notified for interview by 10th of September, 2012