The Sales House

Great results simply delivered

Client Relationship Manager

Our client is a well-established marketing agency based in Dar es salaam, whose continued growth and expansion has led to the creation of a vacancy for a Client Relationship Manager in the Client Service Department.

The client relationship Manager will be the face of the agency and will ensure that clients feel good about their business, and relationship with the agency. The job involves consistently identifying, understanding and forecasting clients' needs and responding to these needs with innovative solutions. Internally, the job entails formulating strategies to keep up with emerging business trends, working in multi-disciplinary teams to collaborate in the research market trends, forecasting how these may affect clients, and designing pre-emptive relationship based responses and service innovations.

Responsibilities and Duties

- Cultivate and maintain excellent relations with clients.
- Analyze client needs and present innovative solutions
- Create and deliver high impact presentations to clients
- Carry out continuous market analysis and research

Key competences and Skills

- Excellent spoken and written English
- Be passionate about marketing
- An outgoing personality with a strong presence
- A good understanding of current business trends
- Creative and critical thinking skills.
- Great presentation and organization skills
- Good teamwork, high motivation, energy and discipline.
- Highly Computer literate.

Minimum Requirements

- 2-5 years experience in client service
- A degree in the social sciences from a reputable institution
- Either gender aged below 35 years can apply
- Must be a Tanzanian citizen

Remuneration and Benefits

- A competitive remuneration package and benefits will be offered to the successful candidate.

If you meet the above requirements, kindly send your current CV only **(do not attach any certificates)** and social media link to jobs@saleshouse.co.tz before 01.08.14. Successful candidates will be contacted within 7 days.