

ANTHONY EDWARD GAGURI

Dar es Salaam
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PROFESSIONAL SUMMARY

Results-driven microfinance and insurance professional with a Bachelor’s degree in Insurance and Risk Management and progressive experience in lending, sales, and branch operations. Proven ability to manage loan portfolios, drive business growth, and lead teams to achieve performance targets. Currently serving as a Branch Manager with strong expertise in credit assessment, risk control, and customer relationship management.

EXPERIENCE

Marketing and Underwriting Officer (Field)

Aug 2021 - Oct 2021
Bumaco Insurance Company,Mwanza

Key responsibilities

Promoted insurance products and supported underwriting activities through client engagement, risk evaluation, and policy advisory services.

Major Achievements Include

- Built strong client relationships
- Educated prospective clients on insurance policy coverage, terms, and benefits.
- Handled client inquiries and resolved customer concerns professionally.
- Supported sales reporting.

Loan Officer

Dec 2022 - Jun 2024
Mayo Microcredit Limited, Dar es Salaam

Key responsibilities

- Promoted loan products to potential clients
- Conducted credit assessments and loan appraisals
- Verified client information and analyzed businesses and credit records for lending decisions.
- Processed and facilitated loan disbursements in compliance with company procedures.
- Led client repayments and conducted monitoring and recovery
- Managed cash transactions and ensured accurate financial handling and reconciliation.
- Prepared daily and weekly loan performance reports.

Major Achievements Include;

- Maintained regular repayment follow-ups
- Managed collections of non-performing loans and reduced default rates by 40% within 4 months.
- Prepared accurate loan performance reports

Branch Manager

Jul 2024 - Present
Fairdeal Credit Limited, Dar es Salaam

Key responsibilities

- Managing day-to-day branch operations, including staff supervision, credit assessment, and portfolio oversight
- Loan appraisal, approval recommendation, and portfolio management
- Reporting to Zonal Supervisor
- Overseeing branch financial management, including transactions, reconciliation, and reporting

Major Achievements Include

- Improved loan repayment performance and reduced default rates
- Contributed to branch growth through client acquisition and retention strategies
- Strengthened customer relationships, increasing repeat business

EDUCATION

Course / Degree	School / University	Grade / Score	Year
Bachelor of Science in Insurance and Risk Management	The Institute of Finance Management	Upper Second Class	Oct 2019 -Nov 2022

SKILLS

Credit Assessment and Risk Assessment

Loan portfolio management

Debt recovery and collection

Leadership and team supervision

Financial reporting

Microsoft excel and word

THE
INSTITUTE OF FINANCE MANAGEMENT
DAR ES SALAAM, TANZANIA

REG. No.: IMC/BIR/1912569



BACHELOR DEGREE

This is to certify that

Anthony Edward Gaguri

*Having successfully completed the examinations
and satisfied all other requirements of the Institute's
Governing Council, is hereby awarded*

*The Bachelor of Science in
Insurance and Risk Management*

Upper Second Class

Classification

CHAIRPERSON OF
THE COUNCIL



OSP - 2228506 - V22



RECTOR

DATE: 25th November 2022

No.: 018372